

Fw: Internship opportunity for BMCC students for the role of Business Development (Sales)

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From: Rohan Kotnis <contact.aartoon@gmail.com>

Sent: Tuesday, April 6, 2021 3:26 PM

To: Office BMCC <office.bmcc@despune.org>

Subject: Internship opportunity for BMCC students for the role of Business Development (Sales)

Hello Sir/ Ma'am,

Hope you're doing well.

This is Rohan Kotnis (Founder of Aartoon - <https://www.aartoon.com>). I am writing to you because we are eagerly looking for efficient and sincere candidates in the Business development (sales) department.

Given below are the following details of my company and the requirements we are looking for in the candidate.

Aartoon - Online School Of Animation & Digital Art

About us

Aartoon is an online learning platform where our professionals teach 3D, 2D Animation, and digital art through virtual classrooms. Currently all our mentors have finished their masters from France and are currently working in the animation industry. Aartoon not only delivers online courses but also helps the student find the right placement after the completion of the courses. They prepare the students with impressive portfolios and Cvs which will help them grab the right opportunity in the industry.

About the work from home job/internship

If you have zeal, you're willing, energized, and motivated with excellent verbal skills along with that you love being a team player as well as being a part of high-growth startups, then Aartoon is the right fit for you.

Selected intern's day-to-day responsibilities include:

1. Work with the core team on understanding & implementing major key areas in business and closely work with customers to understand and improvise on their needs.
2. Develop & build new marketing channels.
3. Establish, develop and maintain positive business and customer relationships.
4. Reach out to customer leads through various customer acquisition channels.

5. Work as a part of the core team and setting up processes for expansion in other cities.
6. Present, promote and sell online animation courses using solid arguments to existing and prospective customers.
7. Establish, develop and maintain positive business and customer relationships.
8. Coordinate sales efforts with team members and other departments.

Who can apply

Only those candidates can apply who:

1. Are available to work from home job/internship.
2. Can start working from home job/internship between 10th April'21 and 30th Apr'21.
3. Are available for a duration of minimum 2 months.
4. have relevant skills and interests.

Perks

Certificate Letter of recommendation Flexible work hours 5 days a week

Additional Information

Stipend structure: This is a performance-based internship. You will be paid a performance-linked incentive (₹ 2000 per sales).

After the internship, selected candidates can expect -

1. A candidate can expect a PPO between Rs. 2 - 4 lacs per annum in addition to the performance - linked incentive.
2. Quick promotion in the company based on your performance.
3. Managing a sales team of 3 people or more.

How to apply

Interested candidates must send their CV's on - contact.aartoon@gmail.com

The candidates will be chosen after three rounds of interview process.

Company website - <https://www.aartoon.com/>

Instagram - https://instagram.com/aartoon_school?igshid=oqezq0w9l0xy

Regards,

Rohan Kotnis

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