

Internship Opportunities in Sales with Corazon Homes & Securities

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Greetings from Corazon Homes !!!

We have an opening for 30-35 Interns for our Pune branch on immediate basis. Please find below the requirement.

Organization: Corazon Homes & Securities (Real Estate Company)

Website : www.corazonhomes.com

Course: BBA, MBA (Pass out/Final year students)

Specialization: Marketing/Any other specialization but interested in Sales

PREFERRED CANDIDATES:

Job Role:

- Conduct market research to identify selling possibilities and evaluate customer needs
- Actively seek out new sales opportunities through cold calling, networking and social media .
- Set up meetings with potential clients and listen to their wishes and concerns
- Prepare and deliver appropriate presentations on products and services
- Create frequent reviews and reports with sales and financial data
- Ensure the availability of stock for sales and demonstrations
- Participate on behalf of the company in exhibitions or conferences
- Negotiate/close deals and handle complaints or objections
- Collaborate with team members to achieve better results
- Gather feedback from customers or prospects and share with internal teams

Requirements:

- Proficiency in English/Hindi/Marathi
- Thorough understanding of marketing and negotiating techniques.
- Fast learner and passion for sales.
- Self-motivated with a results-driven approach.
- Aptitude in delivering attractive presentations

Stipend: 5000 - 7000 per month + Incentives based on performance + Certificate

Joining: Immediate

Location: Pune (Wakad, Kharadi)

Duration: 4 Months (January - April)

2-Wheeler is needed but not compulsory.

If the performance is good during the Internship, students will have an opportunity to apply for full-time positions.

Regards,
Nilam Patil-Tathe,
Strategy Head,
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