

Internship Hiring | SalesLead Consultants | Job Description

SalesLead Consultants <rohanj@salesleadconsultants.com>

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To: nilofar agnihotri <nilofaragnihotri.bmcc@despune.org>

Hello Mam,

As per our telephonic discussion on 23rd of February 2022, please find the attached advertisement for the internship opportunity for your students.

About SalesLead Consultants-

SalesLead Consultants is a registered organization under the Ministry of Micro, Small, and Medium scale industries. We are located in Pune and desire to help Small, Medium, and Corporate companies to generate appropriate leads by converting them into prospects (potential clients). SalesLead strives to understand the requirement of the customer base for the client, analyze the specific leads, client's business goals, and help them to strategize and monitor the ongoing work.

The aim of the SalesLead is to accelerate the lead generation activity for the organizations by decreasing the investment in fixed costs or expenses, but increasing work productivity & efficiency.

Clients of SalesLead- In B2B industry marketing of manufacturing(OEM technical products) companies from various sectors. In the B2C segment marketing of reputed colleges/universities to the interested candidates for admission.

Immediate Hiring !!

Company Name- SalesLead Consultants

Job Designation- (B2B) Business Development Associate

(B2C) Academic Counsellor

Job Description- B2B -Outbound Lead Generation, Market Research for possible leads in the market through online medium, Searching out the decision-makers in the companies, Appointment/Enquiry generation after research through calling the leads. Inside office job.

B2C- In this project, suitable data shall be provided to you through Inbound Business Development, to counsel the students for the admission process. Calling and providing the necessary information to candidates is the main role of the given database.

Job Term- 3-6 months. 3 months is mandatory.

Job Location- SalesLead Office near Nalstop, Karve Road, Pune. Depending on the project and student interaction during the interview work from home shall be allowed.

Stipend- For the first month, the fixed stipend shall be 5,000/-Rs.

From the second month students if working part-time- 2 pm to 6 pm then 5,000/- per month. For Full-time employees, the fixed stipend shall be of 10,000/-Rs. The stipend shall increase after 3 months of good performance.

Qualification- Candidates from BBA, MBA, BSC, B.Com, Engineering background will be preferred.

Requirements from the candidate-

He/She should possess good communication skills.

He/She should be currently staying in Pune, Maharashtra

He/She shall be able to talk and write in proficient English, Marathi, and Hindi

He/She shall be able to use his own laptop.

Interview process- The interested candidates shall go through the first telephonic and another F2F round of interviews. The F2F could be visiting the SalesLead office or video call. Depending on the interview and interest of the candidates the allocation will be made for B2B and B2C projects.

Visit URL at www.salesleadconsultants.com

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Regards-

Rohan Jadhav

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